Quantitative Analysis for Business Decision

| Course <br> Code | 21BA1T5 | Year | I | Semester | I |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Course <br> Category | Core | Branch | Business <br> Administration | Course Type | Theory |
| Credits | 4 | L-T-P | $4-0-0$ | Prerequisites | Nil |
| Continuous <br> Internal <br> Evaluation | 30 | Semester End <br> Evaluation | 70 | Total Marks | 100 |


| Course Outcomes |  |  |  |
| :---: | :--- | :---: | :---: |
| Upon successful completion of the course, the student will be able to: |  |  |  |
| $\mathbf{C O 1}$ | Apply the basic concepts of statistics and learn how to use these for finding the <br> solutions to business problems. | $\mathbf{L 3}$ |  |
| $\mathbf{C O 2}$ | Analyse how we can use statistical tools in research and decision making areas <br> of management. | $\mathbf{L 4}$ |  |
| $\mathbf{C O 3}$ | Make use of the basic concepts of probability, probability distributions and <br> learn how to use these principles in problem solving situations. | $\mathbf{L 3}$ |  |
| $\mathbf{C O 4}$ | Apply the basic concepts of operations research for the decision making. | $\mathbf{L 3}$ |  |
| $\mathbf{C O 5}$ | Analyse how we can use the tools to find the solutions for the decision making <br> related to the context for business. | $\mathbf{L 4}$ |  |


| Contribution of Course Outcomes towards achievement of Program Outcomes \& Strength of correlations (3-High, 2-Medium, 1-Low) |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 | PO9 | PO10 | PO11 | PSO1 | PSO2 |
| CO1 | 3 | 2 | 2 | 2 | 3 | - | - | - | 3 | - | - | 3 | 3 |
| CO2 | 3 | 2 | 2 | 2 | 3 | - | - | - | 3 | - | - | 3 | 3 |
| CO3 | 3 | 2 | 2 | 2 | 3 | - | - | - | 3 | - | - | 3 | 3 |
| CO4 | 3 | 2 | 2 | 2 | 3 | - | - | - | 3 | - | - | 3 | 3 |
| CO5 | 3 | 2 | 2 | 2 | 3 | - | - | - | 3 | - | - |  | 3 |


| SYLLABUS |  |  |  |
| :---: | :--- | :---: | :---: |
| Unit <br> No. | Contents | Mapped <br> CO |  |
| I | Descriptive Statistics: Measures of central tendency - Mean, Median and <br> Mode. Measures of dispersion. Skewness and Kurtosis. Correlation-Types- <br> Karl Pearson and Spearman's Rank- Regression-Lines of Regression- <br> Regression Equations- Regression Co-efficient. | CO2 |  |
| II | Probability and Probability Distributions: Probability: Concepts of <br> Probability- Binomial Distribution, Poisson Distribution and Normal <br> Distribution. | CO3 |  |
| III | Hypothesis Testing: Type I and Type-II Errors- Large Sample Tests, Mean <br> Test-Difference between Two Means- Small Sample Tests: Mean Test- <br> Tifference between Means of Two Independent Samples - Difference <br> between Two Dependent Samples or Paired Observations. | CO1 |  |
| IV | Linear programming: Mathematical formulations of LP for product mix <br> problems, graphical and simplex method of solving LP problems. | CO4 <br> CO5 |  |


| $\mathbf{V}$ | Transportation problems and Game theory: Transportation problems: <br> Various methods of finding initial basic feasible solutions and optimal cost <br> assignment problem. Game theory-concept of game, two-person zero sum <br> game, pure and mixed strategy games, saddle point, odds method, dominance <br> method and graphical method. | CO4 |
| :---: | :--- | :--- |
| CO5 |  |  |
| Case Study Compulsory. Relevant cases have to be discussed in each unit. |  |  |

## Learning Resources

## Text Books:

1. Gupta S.C. and Kapoor V.K. (2020) "Fundamentals of Mathematical Statistics", Twelfth edition, Sultan Chand \& Sons, New Delhi.
2. Prem Kumar Gupta, D.S. Hira (2012), "Operations Research" S. Chand \& Company limited., New Delhi.

## Reference Books:

1. Vohra N.D (2017) "Quantitative Techniques in Management", Tata McGraw Hill, New Delhi.
2. Srivastava U.K., Shenoy G.V, Sharma S.C. (2015), "Quantitative Techniques for Managerial Decisions", Third Edition, New Age International Publications, New Delhi.
3. Dr. T.K.V. Iyengar, Dr. B. Krishna Gandhi (2021), "Probability and Statistics", S.Chand Publishing House, New Delhi.
4. Sharma J.K (2010), "Quantitative methods Theory and Applications", Macmillan publishing house, New Delhi.
5. Sharma J.K (2017), "Operations Research", $6^{\text {th }}$ Edition, Trinity Press(Laxmi Publications), New Delhi.
6. Gupta, S.C (2013)., "Business Statistics", Second Edition, Himalaya Publishing House, Mumbai.
7. Levine, Krehbiel and Berenson (2009), "Business Statistics: A first Course", Fifth edition, Pearson Education Asia.
8. Anand Sharma (2010), "Quantitative Techniques for Decision Making", Third Edition, Himalaya Publishing House, New Delhi.
9. Sharma S.D., (2017), "Operations Research", Eighteenth Edition, Kedarnath Ramnath Publications, Meerut.
e- Resources \& other digital material:
10. https://nptel.ac.in/courses/111/106/111106150/ (Probability \& Probability Distributions)
11. https://nptel.ac.in/courses/110/107/110107114/ (Business Statistics)
12. https://nptel.ac.in/courses/110/106/110106062/(Operations Research)
13. https://nptel.ac.in/courses/111/107/111107128/(Operations Research)
