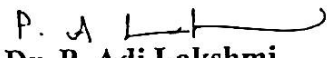


Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0001	Abdul Saleena	First Cry, Kanuru, Vijayawada	A Study on Customer Satisfaction	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



INDUS TRENDS

PROFILE

We are First generation family leading businesses across Manufacturing, Retail, QSR, Restaurants, Food & Beverages Sectors.

We are completely process and data driven and strive for excellency in our Stores.



big store for little ones

CONTACT

PHONE:
9885546479

EMAIL:
industrendsf@gmail.com

ADDRESS:
Door No: 7-227,
KANURU,
VIJAYAWADA

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Ms. **ABDUL SALEENA**, Register no: [22501E0001] MBA Student **Prasad .V. Potluri Siddhartha Institute of Technology**, Vijayawada.

Has successfully completed a 30day **INTERNSHIP** with title of **A Study On Customer Satisfaction** towards Firstcry in our **Firstcry.com Store, Kanuru ,Vijayawada** from **8th, January 2024 to 8th, February 2024** as an **CRO (Customer Relations Officer)** in the **Sales** department.

PERFORMANCE:

During her tenure with us for the above period, we found her sincere, passionate and hard-working.

We have been satisfied with her performance for the above period of work. Her job responsibilities are as under:

- New Marketing Strategies
- Engaged in New Initiatives
- Focused on Customer Satisfaction
- Effective Team Work in Communication Skills
- Collaborative Approach

DURATION:

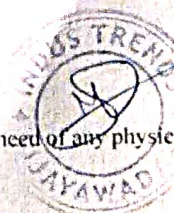
Her total duration in our firm is 1 Month Only i.e for Internship

NOC:

We have **NO OBJECTION** in leaving our Institution and wish every success in all her future endeavours.

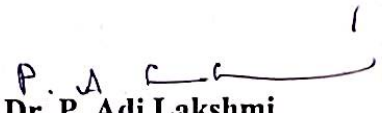
Dated: 08-02-2024

-----Note: Digitally sent, no need of any physical signatures-----



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0002	Ambati Venkata Raviteja	Model Dairy Private Ltd,	A Study on Financial Performance of Nidamanuru Through Selected Techniques	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

25.08.2023

CERTIFICATE

This is to certify that A. Venkat Ravi Teja (Regd no 22501E0002) has successfully completed the project on "A study on financial performance" in Model Dairy Pvt.Ltd., with the help of our internal team for the period from 24th July to 24th August 2023 (30 days). We have found him to be dedicated and analytical bent of mind.

We wish him to success in all his endeavours.

For MODEL DAIRY PVT.LTD.

P. Satya

AUTHORIZED SIGNATORY



**Quality & Taste
Guaranteed**

On NH-5, Airport Road,
Nidamanuru,
Vijayawada-521104,
Andhra Pradesh.


Factory: 0866 2843333
0866 2843000
AP : 98485 47775
TS : 90322 11111

modeldairy111@yahoo.com

www.modeldairy.co

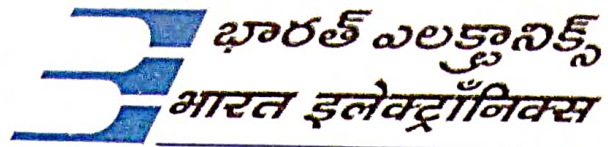
Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0003	Araja Suma Sri	Bharat Electronics Limited , Machilipatnam	A Study on Recruitment and Selection Process With Reference To Bharat Electronics Limited , Machilipatnam	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



BHARAT ELECTRONICS

भारत इलेक्ट्रॉनिक्स लिमिटेड

(भारत सरकार का उद्यम रक्षा मंत्रालय के आधीन)

रविन्द्रनाथ टागोर रोड, पो. बा. नं. 26,

मचिलीपट्टणम - 521 001. आंध्र. भारत.

BHARAT ELECTRONICS LIMITED

(A Govt. of India Enterprise, Under Ministry of Defence)

Ravindranath Tagore Road, P.B. No. 26

MACHILIPATNAM - 521 001. (A.P.) INDIA.

Fax No : 08672 - 222640, Grams : BEOPTTEL,

Phone : 0866 - 2527300

E-Mail : belmc@bel.co.in

Website : http://www.bel-india.in

AS 9100D and ISO 14001 Certified Company.

संख्या/No : 421/HR/HRD/ PROJ./2023-24

दिनांक / Date: 13th SEPTEMBER, 2023

CERTIFICATE

This is to Certify that **Ms. SUMA SRI ARAJA** , Roll No. 22501E0003, student of **MBA, HR SPECIALIZATION**, from **PVP SIDDHARTHA INSTITUTE OF TECHNOLOGY (A)**, has undergone **"INTERNSHIP PROJECT WORK"** on **A STUDY ON RECRUITMENT OF PROJECT ENGINEERS FROM BEL** in **HUMAN RESOURCES DEPARTMENT** from **16.08.2023 to 13.09.2023**.

During the training period the student was found to be hard working & well behaved.

for भारत इलेक्ट्रॉनिक्स लिमिटेड / Bharat Electronics Limited


मानव संसाधन कार्यकारी / HR Executive

कम्बाला रामु
KAMBALA RAMU

उप प्रबंधक (मा सं) / Dy. Manager (HR)

भारत इलेक्ट्रॉनिक्स लिमिटेड / BHARAT ELECTRONICS LTD

मचिलीपट्टणम / MACHILIPATNAM

कारपोरेट ऑफिस: औटर रिंग रोड, नागवारा, बेंगलूर - 560 045

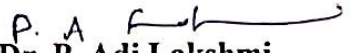
Corporate Office : Outer Ring Road, Nagavara, Bangalore - 560 045, India.

Phone : 080 - 25039300, Fax: 080 - 25039305, Website : http://www.bel-india.in

AS 9100D and ISO 14001 Certified Company.

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0004	Balasubramanyam Nithya Sri	Manipal Hospitals Vijayawada	A Study on Training and Development	2
2	22501E0024	Kondaveeti Salini		A Comprehensive Study on Working Capital	


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



05th Sep 2023

INTERNSHIP COMPLETION CERTIFICATE


This is to certify that Ms. B Nithya Sri, student of MBA II year Reg: 22501E0004 at Prasad V Potluri Siddhartha Institute of Technology, has successfully completed her Internship for 45 days at Manipal Hospitals, Vijayawada from 23rd Jul 2023 to 05th Sep 2023.

Her Project was titled as "Training and Development"

During her tenure with us she showed keen interest to learn and develop her professional knowledge and skills.

We wish her all the best in her future endeavors.

For Manipal Hospitals,
(A Unit of Manipal Hospitals (Jaipur) Pvt .Ltd)


P. Sravani
Manager – HR



Manipal Hospital Vijayawada
Near Varadhi, Tadepalli, Guntur District, Andhra Pradesh – 522501
P +91 8645 669 966 / 1800 102 5555

Manipal Hospitals (Jaipur) Pvt. Ltd.
CIN: U85110KA2014PTC073085
Regd. Off. The Annexe, #98/2, Rustom Bagh, Off. HAL Airport Road, Bengaluru 560 017, Karnataka
P +91 80 4936 0300 E info@manipalhospitals.com www.manipalhospitals.com



11th Dec 2023

INTERNSHIP COMPLETION CERTIFICATE


This is to certify that Ms. Kondaveeti Salini, student of MBA II year Reg: 22501E0024 at Prasad V Potluri Siddhartha Institute of Technology, has successfully completed her Internship for 45 days at Manipal Hospitals, Vijayawada from 23rd Jul 2023 to 05th Sep 2023.

Her Project was titled as "A Comprehensive study on working capital in Manipal Hospitals Vijayawada"

During her tenure with us she showed keen interest to learn and develop her professional knowledge and skills.

We wish her all the best in her future endeavors.

For Manipal Hospitals,
(A Unit of Manipal Hospitals (Dwarka) Pvt .Ltd)


P. Sravan
Manager - HR



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0005	Baliboyina Keerthana	Dhana Lakshmi Bank , Vijayawada	A Study on Performance Evaluation of Small, Medium and Large Cap Mutual Funds of Selected Companies	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Date: 05-09-2023

CERTIFICATE

This is to certify that Ms. BALIBOYINA KEERTHANA with Regd.No: 22501E0005, doing MBA in "PRASAD V.POTLURI SIDDHARTHA INSTITUTION OF TECHNOLOGY" has bone her project work successfully in this organization on the topic "MUTUAL FUNDS".

This project work has been done between 01-08-2023 to 31-08-2023. During this tenure with us, her character and conduct was found very good.

Thanking you.

Thanking you,

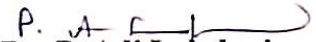
I.V.Ravi Kiran

I.V. Ravi Kiran
(Relationship Manager)



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0006	Bathula Chinnaiah	Bajaj Finserv Pvt Ltd, Vijayawada	A Study on Customer Satisfaction	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



No 33/8117 Madhu Mahalakshmi Chambers
near Jammi Chettu Centre Mogalrajapuram,
Vijayawada Andhra Pradesh 520010

Date : 26-08-2023

TO WHOM SO EVER IT MAY CONCERN

This is certify that Mr. BATHULA CHINNAIAH bearing the Roll No: 22501E0006 student of MBA from Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, Krishna District, has done his academic project on "A STUDY ON CUSTOMER SATISFACTION" at Bajaj Finserv Limited, Vijayawada, During the period from 24-07-2023 to 22-08-2023,

During this tenure, the student was under my personal observation and was found up to the mark. His overall behavior on his project at organization is good,

We wish him good luck and prosperous future.

For Bajaj Finserv Limited

Authorized Signature



Corporate Office Address :

4th Floor, Bajaj Finserv Corporate Office, Pune-Ahmednagar Road, Viman Nagar, Pune - 411 014.

Ph No : 020 30405060. Website: www.bajajfinserv.in

Department of Business Administration
PVP Siddhartha Institute of Technology
 Kanuru, Vijayawada – 07
 Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0007	B. Sri Venkata Sai Srikala	South Central Railway Vijayawada Division	A Study on Quality of Work Life	2
2	22501E0008	Bondili Prem Bhima Narasingh		A Comprehensive Study on Passengers Amenities and Facilities	


Dr. P. Adi Lakshmi
 Professor & Head

HEAD
 Department of Business Administration
 PRASAD V.POTLURI
 SIDDHARTHA INSTITUTE OF TECHNOLOGY
 KANURU, VIJAYAWADA-520 007.



SOUTH CENTRAL RAILWAY
Vijayawada Division


Office of the Personnel Branch,
Vijayawada
Dt. 24/08/2023

SCR/P-BZA/345/Training

CERTIFICATE

This is to certify that **Ms. Bhagavathula Sri Venkata Sai Sri Kala** (Reg. No. 22501E0007) Student of M.B.A studying in **Prasad V. Potluri Siddhartha Institute of Technology**, Vijayawada , N.T.R. District , has completed project work in **A study on quality of work life with reference to South Central Railway**, Vijayawada Division, during the period from **24.07.2023 to 24.08.2023**.

She has completed the Project Work satisfactorily.


24.08.23

(B. Saila Sudhakar)
Assistant Personnel Officer/Engg
/Sr. Divisional Personnel Officer/BZA
Mobile No. 9701373604

B. SAILA SUDHAKAR
Asst. Personnel Officer
South Central Railway
VIJAYAWADA DIVISION



SOUTH CENTRAL RAILWAY
WOMEN'S WELFARE ORGANISATION [REGD]
VIJAYAWADA



REGD No: 183/1992

DATE: 26-08-2023

TO WHOM SOEVER IT MAY CONCERN

This is to certify that **Mr. BONDILI PREM BHIMA NARASINGH** S/o **Sri. BONDILI NAGENDRA SINGH** Enrollment No: **22501E0008** course **MASTER OF BUSINESS ADMINISTRATION – MBA** semester I-2, student of **PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, KANURU** has successfully completed the INTERNSHIP titled **AMENITIES AND FACILITIES in COMMERCIAL DEPARTMENT, SOUTH CENTRAL RAILWAY, VIJAYAWADA** from **23RD JULY '2023** to **26TH AUGUST '2023**.

During the tenure of his internship, his conduct and contribution have been **GOOD**.

We wish him all the best and success.

E. Chaganti Devi

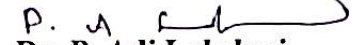
SECRETARY
SOUTH CENTRAL RAILWAY
WOMEN'S WELFARE ORGANISATION
VIJAYAWADA

[Signature]

PRESIDENT
SOUTH CENTRAL RAILWAY
WOMEN'S WELFARE ORGANISATION
VIJAYAWADA

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0009	Chinni Manasa	Coco - Cola Beverages Pvt. Ltd, Atmakur.	A Study on Employee Job Satisfaction.	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

01-02-2024

To Whom So Ever It May Concern


This is to certify that **Ms. Ch. Manasa** with Regd. No. 22501E0009 pursuing her **Master of Business Administration - Human Resources & Marketing** from **PVP Siddhartha Institute of Technology (Autonomous), Kanuru** has successfully completed her internship in our organization from **05th August 2023 to 04th September 2023**.

During the Internship period she has learned the concept of **"Employee Job Satisfaction"**.

We found that the efforts put in by her for learning during her internship period is satisfactory.

We wish her all the best in her future endeavors.

For **Hindustan Coca-Cola Beverages Pvt Ltd,**


D. Raghu Ram
Factory HR Manager



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0010	Devara Vishal	Yes Bank, Vijayawada Branch	Online banking services	1

P. Adi Lakshmi

Dr. P. Adi Lakshmi

Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

Date: 08-01-2024

To,
The HOD Principal,
Prasad V Potluri Siddhartha Institute of Technology,
Vijayawada, Krishna District.

Sub: Project Work of MBA Student-Permission-Reg

Sir/Madam,

We are pleased to confirm you that Mr. DEVARA VISHAL studying M.B.A in "Prasad V Potluri Siddhartha Institute of Technology". Vijayawada Krishna district, bearing with Roll Number: 22501E0010 is permitted to do the project work titled on "ONLINE BANKING SERVICES", In our organization for a period from 08-01-2024 to 08-02-2024.

With Regards

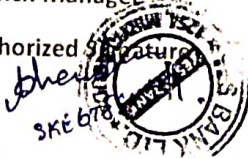
For: YES BANK LTD

Thanking You

Khandla Srinivasa Rao

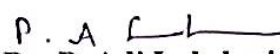
Branch Manager

Authorized



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0011	Dudala Devisri	Andhra Pradesh State Road Transport Corporation, Vijayawada Division	A Study on Funds Flow Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

D. Devi Sri
22501E0011

ANDHRA PRADESH STATE ROAD TRANSPORT CORPORATION

No.T1/613(01)/2023-HRD&W

Office of the Managing Director,
RTC House, PNBS, Vijayawada.
Dt.14.09.2023.

CERTIFICATE

This certificate is awarded to

Kum. D.Devi Sri

Roll No. 22501E0011, II Year MBA,
Student of the Prasad V Potluri Siddardha Institute
of Technology, Vijayawada
for completing Internship successfully on the topic

"Funds Flow Analysis in APSRTC"

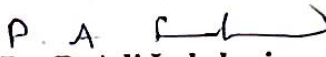
for a period of 30 days


**Chief Manager (P) &
Board Secretary**

CHIEF MANAGER (PERSONNEL) &
BOARD SECRETARY
APSRTC, VIJAYAWADA.

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0012	Dusari Tharun	Bharathi Consumer Care Products Pvt Ltd, Guntur	A Study on Fund Flow Statement	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

SRI RAMA JAYAM



BHARATHI CONSUMER CARE PRODUCTS PVT LTD.

Correspondence : Door No 24-12-41, 2nd floor, Nallacheruvu, 1st Line Indira Gandhi Nagar, GUNTUR -522 003.
 Phone No 0863-2225833/P.P, Fax No 0863-2220744, E-mail: bccppl@gmail.com
 Factory : Survey no 280, 2R1, Amaravathi Road, Peddaparimi Village, Thullur Mandal,
 Near Nidumukkala, Nidumukkala (Post), GUNTUR -522 016, Andhra Pradesh,
 Cell No 07893083777, 07893119090, 09849505631
 Branch office : D.NO. 12-9-1/ar, Teachers Colony, KODAD - 508 206, Nalgonda Dist., Telangana.
 Cell : 093941 55559

Sri ARUNACHALAM MANICKAVEL
 Chairman cum Executive Director

Smt. PARIMALA MANICKAVEL
 Managing Director

Date: 28-08-2023

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. DUSARI TARUN student of PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, Vijayawada, Krishna Dist., studying M.B.A; bearing Regd. No. 22501E0012 has done his academic project -work in our organization from 24-07-2023 to 24-08-2023 and also submitted us a detailed report on this project work under the title of "A STUDY ON FUNDS FLOW STATEMENT (Finance) WITH REFERENCE TO BHARATHI CONSUMERCARE PRODUCTS PVT LTD; GUNTUR (A.P);

During his tenure his association with us is sincere and hard working and his conduct is found satisfactory.

We wish him a bright future in his career ahead

For BHARATHI CONSUMER CARE PRODUCTS PVT LTD.


 (A. MANICKAVEL)
 CHAIRMAN-CUM-EXECUTIVE DIRECTOR

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0013	Garnepudi Aswini	Janantha Garage, Guntur	A Study on Customer relationship management : effect on customers retention with reference to janatha Garage, Guntur	1

P. Adi Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

22501E0013

Date: - 08 - 02- 2024

Ref. No: - JGRD/GA/PC/022

TO WHOM SO EVER IT MAY CONCERN

This is to Certify that Ms. **Garnepudi Aswini**, ID No. **22501E0013** Student of Master of Business Administration (MBA) in **Prasad V. Potluri Siddhartha Institute of Technology** , Autonomous (Approved by AICTE, New Delhi & Affiliated to JNTU, Kakinada) , Vijayawada. She has successfully completed her project work entitled "A Study on Customer Relationship Management Effect on Customer Retention With Reference To Janatha Garage "from 08 - 01 - 2024 to 08 - 02 - 2024.

She gave importance to work above anything else, and she proved herself as a punctual staff working efficiently under the workload. I am proud of working with her and hopeful for her better future.

We wish her all the best.



JANATHA GARAGE

M.L. M. R. R.



1-48, Bharat Petroleum Opp.,
Tadikonda X Roads,
Guntur - 522 236, Andhra Pradesh.

Mob: 96521 57264, 90523 13114
E-mail: info@janathagarageautomobile.com
website: www.janathagarageautomobile.com



SAVE TREES

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0014	Goddalla Venkata Sai	Casa TVS Vijayawada, KP Nagar	A Study on Brand awareness Through Social Media Marketing	1

P. A. 

Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



CASA MOTORS PVT. LTD

No. 59A-1-5/2, K.P. Nagar,

Vijayawada-520 010

S/R : 9100759111, 9100759222

W/S : 9100759777, 9989491117

E-mail : casamotors.tvs@gmail.com

DATE:23-08-2023

CERTIFICATE

This is certified that Mr Goddalla Venkata Sai (22501E0014) Student of Master Of Business Administration (MBA) of Prasad.V.Potluri Institute Of Technology , Kanuru has successfully completed his project work on "SOCIAL MEDIA MARKETING " in our organisation from 23 July 2023 to 23 Aug 2023.

During this period , the student was found sincere and hard working.

For


CASA TVS MOTORS PVT. LTD.

Anurag



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0015	Inapanuri Rajesh	CCL Products (India)Limited Duggirala	A Study on Customer Relationship Management	2
2	22501E0056	Talluri Mohan Krishna		A Study on Funds Flow Statement	


Dr. P. Adi Lakshmi
Professor & Head

PRASAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



CCL PRODUCTS (INDIA) LIMITED

Registered Office & Factory :

Duggirala, Guntur Dist. - 522330, A.P., India.

Phone : +91-8644-277294, Fax:8644-277295

E-mail : info@cclproducts.com Website : www.cclproducts.com

CCL/HRD/Training

Date: 27-08-2023

TO WHOM SO EVER IT MAY CONCERN

This is to certify that the MARKETING project titled "A STUDY ON CUSTOMER RELATIONSHIP MANAGEMENT" has been successful completed by Mr. RAJESH INAPANURI (Reg. No: 22501E0015) studying Master of Business Administration in PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, Vijayawada, Krishna Dist. His work from 24-07-2023 to 25-08-2023 was satisfactory.

For CCL Products (India) Limited

K. Srinivas Rao
Manager - Personnel

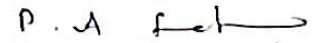


Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0016	J C Naga Manikanta Reddy	First Finance Corporative Bank, Vijayawada	A Study on Customer Segmentation	1



Dr. P. Adi Lakshmi

Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



First Finance
Credit Co-Operative Society Limited

Registered Office :
1731, Street No.1, Road No. 12,
Banjarahills, Hyderabad- 500 034
E-mail: firstfinancets@gmail.com

Redg. No. MSCS/CR/766/2013

Head Office
7-4-59, Subhash Nager,
Siroda, 505301, Telangana.
E-mail: firstfinancets@gmail.com

Date:02/09/2023,
Vijayawada.

To

The Principal
PVP Siddhartha Institute Of Technology
Kanuru
Vijayawada.

Respected Sir/Madam

This is to certify that your student **J. Chaitanya Naga Manikanta Reddy** (Reg.No.22501E0016) has successfully completed the project on "the study on customer segmentation", in First Finance Co-operative Bank from 24/07/2023 to 24/08/2023.



Authorised Signatory


First Step Towards Growth



www.firstfinancecoops.com

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0017	Jibbidi Venkata Narasimha Rao	Win Street Industries, Vijayawada	A Study on Financial Statement Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



WINSTREET INDUSTRIES

59A-9-4, Plot No. 62, 3rd Road, Teacher Colony,
Vijayawada- 520 008, Tel : 0866-2472258, Fax : 0866-2474537

Factory : D.No. 8-104, Survey No. 209/1, 37th K.M. Stone, N.H.-5,
Kodurupadu Village, Bapulapadu Mandal, Krishna District,
Andhra Pradesh - 521 110.

E-mail: winstreetimpexpvt@gmail.com

GSTIN No. 37ACCPV7602D2ZM

Date: 26-08-2023

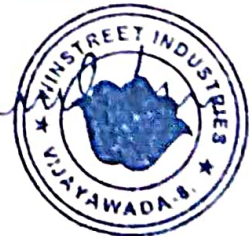
TO WHOM SO EVER IT MAY CONCERN

This is certify that **Mr.JIBBIDI VENKATA NARASIMHA RAO** bearing the **Roll No: 22501E0017** student of MBA from Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, Krishna District, has done his academic project on "**A STUDY ON FINACIAL STATEMENT ANALYSIS** " at Winstreet Industreis, Vijayawada. During the period from **24-07-2023 to 24-08-2023**.

During this tenure, the student was under my personal observation and was found up to the mark. His overall behavior on his project at organization is good. We wish him good luck and prosperous future.

Authorized Signature

M. Praveen



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0018	Kammili Yeswanth Kumar	JK Tyres, Vijayawada Branch	Promotional Strategies in JK Tyres and Industrial	1

P. Adi Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 003


PROJECT COMPLETION CERTIFICATE

This is to certify that **Mr. KAMMILI YESWANTH KUMAR**, Regd.No:22501E0018 who is studying MBA, in "PRASAD V.POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY", has completed his project work on "PROMOTIONAL STRATEGIES " at **JK TYRE & INDUSTRIES LTD.** Vijayawada, from 27-07-2023 to 27-08-2023.

He has completed the project work satisfactory.


For JK TYRE & INUDUSTRIES LTD




B RAVI CHANDRA
AREA MANAGER - VJW

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0019	Kancharagunta Tejaswini	Maruti Suzuki, Vijayawada	A Study on Measuring Service Quality Impact on Customer Loyalty	2
2	22501E0020	Karra Sravani		A Study on Financial Performance Through Ratio Analysis	


Dr. P. Adi Lakshmi
 Professor & Head

HEAD
 Department of Business Administration
 PRASAD V.POTLURI
 SIDDHARTHA INSTITUTE OF TECHNOLOGY
 KANURU, VIJAYAWADA-520 007



VARUN MOTORS PVT.LTD.

AUTHORISED DEALERS FOR MARUTI

Dealer Code : 2603 for 26

MARUTI SUZUKI

Way of Life!

GSTIN : 37AABCV2471Q1ZR

No: - VMPL\HR\PROJECT COMPLETION \2023-24\11

Date: 30th SEPTEMBER 2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. KANCHARAGUNTA TEJASWINI (ROLL NO : 22501E0019)** of **PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY** has successfully completed her PROJECT in our SERVICE DEPARTMENT under the guidance of

Mr. RACHAKONDA ASHOK (WORKS MANAGER - SERVICE)

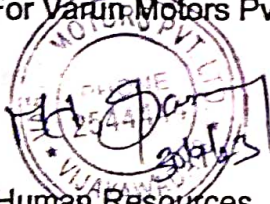
Project Title : SERVICE QUALITY IMPACT ON CUSTOMER LOYALTY

Duration of the training : From 28th JULY 2023 to 27th AUGUST 2023.

During this period her conduct was found satisfactory.

We wish **Ms. KANCHARAGUNTA TEJASWINI** all the best in her future endeavors.

For Varun Motors Pvt Ltd


Human Resources



CIN Number : U50100AP1993PTC016615

AN ISO : 9001 CERTIFIED COMPANY

48-17-4/1, Ring Road, Vijayawada - 520 008. Ph : 0866-254 4444, 2547676



VARUN MOTORS PVT. LTD.

AUTHORISED DEALERS FOR MARUTI

Dealer Code : 2603 for 26

MARUTI SUZUKI

Way of Life!

GSTIN : 37AABCV2471Q1ZR

No: - VMPLIHR\PROJECT COMPLETION \2023-24\10

20

Date: 23rd JULY 2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that **Ms. KARRA SRAVANI** (Regd no: 22501E0020) of **PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY** has successfully completed her PROJECT in our FINANCE DEPARTMENT under the guidance of **Mr. SAMBA SIVA RAO RUTTULA** (DEPUTY GENERAL MANAGER – FINANCE DEPARTMENT)

Project Title : **FINANCIAL PERFORMANCE ANALYSIS**

Duration of the training : **From 24th JULY 2023 to 23rd AUGUST 2023.**

During this period her conduct was found satisfactory.

We wish **Ms. KARRA SRAVANI** all the best in her future endeavors.

For Varun Motors Pvt Ltd

Human Resources



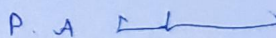
CIN Number : U50100AP1993PTC016615

AN ISO : 9001 CERTIFIED COMPANY

48-17-4/1, Ring Road, Vijayawada - 520 008. Ph : 0866-254 4444, 2547676

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0021	Kilaru Dhana Koti	VOC Automotives, Eluru	A Study on Financial Statement Analysis With Reference to VOC Automotives, Eluru	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Date: 14.10.2023

TO WHOM IT MAY CONCERN

This is to certify that Mr. Kilaru Dhanakoti (22501E0021) student of MBA in PVP Siddhartha Institute of Technology has successfully completed 4 weeks of Internship Program from 24 - JUL - 2023 to 24 - AUG - 2023 in the FINANCIAL STATEMENT ANALYSIS department of our organization.

He was highly motivated and hardworking. He worked sincerely at his tasks and did very good job.

We wish him great success in his future endeavors.
For VIJAYABHERI AUTO MOBILES

V. 
Proprietor

— Thank you,

Vallabhaneni Kranthi Kiran

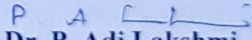
Proprietor

Vijayabheri VOC

#22b - 11- 8, Powerpet, Reliance Petrol Bunk Road,
Vasanthamahar, Eluru, AP-534002 ☎+91 9492562929, +91
9014562929 vijayabherivoc@gmail.com,
www.vijayabherivoc.com

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0022	Kodi Sominaidu	JAWA Motor Cycles, Vijayawada	A Study on Cash Management With Reference to JAWA Motor Cycles, Vijayawada	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



Date : August 24,2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Kodi Somi Naidu with regd no : 22501E0022 has successfully completed the project on "the study of cash management", in Savyasachi Motors with the help of our internal team for the period from 24-07-2023 to 24-08-2023. we have found him to be dedicated and analytical bent of mind.

We wish him to success in all his future endeavors.

For Savyasachi Motors

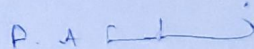

AUTHORISED SIGNATORY

SAVYASACHI MOTORS

D.No: 10-46, Opp. Yarlagadda Grandeur, Pappula Mill Center, M.G. Road, Kanuru,
Vijayawada - 520 007. Ph : Ph:7416856502,9666643643. email : savyasachimotors.jawa@gmail.com.

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0023	Konda Rahul Raj	The Krishna District Milk Producers Mutually Aided Co-Op Union Ltd, Vijayawada	A Study on Inventory Management	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



కృష్ణా మిల్క్ యూనియన్

లక్షా యభై వేల పాడి రైతు కుటుంబాల సంఘం

KRISHNA MILK UNION

One Lakh Fifty Thousand Dairy Farmer's Organisation

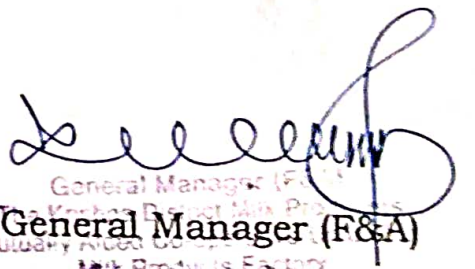


Dt. 16.02.2024

TO WHOM IT MY CONCERN

This is to certify that Mr.K.Rahul Raj Student of Department of Business Administration, Prasad V.Potluri Siddhartha Institute of Technology,Vijayawada. Reg. No. 22501E0023 has successfully completed his internship programme in Finance & Accounts Department at The Krishna District Milk Producers Mutually Aided Cooperative Union Limited Vijayawada. He worked with us for a period from 01st August-2023 to 30th August-2023.




General Manager (F&A)
The Krishna District Milk Producers
Mutually Aided Co-op Union Ltd.
Milk Products Factory
VIJAYAWADA-520 001

The Krishna District Milk Producers' Mutually Aided Co-op Union Ltd.,
(Regd.No 2001/355)



MILK PRODUCTS FACTORY
CHITTINAGAR,VIJAYAWADA (A.P)- 520 001
Ph: 0866 - 2518461 - 67 | E-mail: kmuvja@gmail.com | GSTIN: 37AAAAT2578D1ZH

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0025	Kothapalli Lokeshwar Reddy	Silver Star Mercedes Benz (Raam Group), showroom, Hyderabad	A Study on Impact of Retail Financing on Consumer Buying Behaviour	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



25

Silver Star | Hyderabad - 500 018 | +91 40 3000 3636
Date, 9/09/2023

Mercedes-Benz

TO WHOMSOEVER IT MAY CONCERN

This letter is to certify that Mr. K Lokeshwar Reddy has successfully completed his project internship program of one months with Silver Star Mercedes Benz (Raam Group), Hyderabad. His internship tenure was from 1st August 2023 to 31st August 2023. He worked as Retail finance executive and completed his project titled **"A study on Impact of Retail Financing on consumer buying behavior"** under the Guidance of Mr. Ravi Dev (Project Manager/Mentor) and was actively & diligently involved in the tasks assigned to him.

During the span, we found him as a punctual and hardworking person. His learning ability is commendable and picks up swiftly. His feedback and evaluation proved that he learned keenly. Moreover, his interpersonal and communication skills are brilliant.

We wish him a bright future.



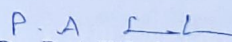
For Raam Autobahn India Private Limited
(Silver Star Mercedes Benz)

Ravi Dev
Project Manager/Mentor

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0026	Maddali Talpa Sai Raghu Babu	Kusalava International Limited, Adivinekkalam, Vijayawada	A Study on Cash Flow Management With Reference	2
2	22501E0051	Shaik Shamshad Begum		A Study on Financial Statement Analysis	


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



KUSALAVA

Date: 28-08-2023

CERTIFICATE

This is to Certify that Ms. Ms. Shaik Shamshad Begum, (Regd. No. 22501E0051), who is studying for MBA, in "PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, Vijayawada, Krishna Dist., has completed her project work on "Financial Statement Analysis" in KUSALAVA INTERNATIONAL LTD, who attended from 24-07-2023 to 24-08-2023.

For Kusalava International Ltd.



Ravi Naga Babu
R. RAVI NAGA BABU
MANAGER - FINANCE

www.kusalava.com

Kusalava International Ltd.

Regd. Office : # 1-31, Golla Gudem, Adavinekkalam - 521 212, Nuzvid Road, Agiripalli Mandalam, Krishna Dist., A.P., India.
Tel. +91 (0) 8656 2202 54 / 81 / 82, Super Fax No. 08656-7569088874



KUSALAVA™

CERTIFICATE

This is to certify that Mr.MADDALI TALPA SAI RAGHU BABU (ROLL NO: 22501E0026) who is studying MBA in Prasad V.Potluri Siddhartha Institute Of Technology has completed his project work as on the "CASH FLOW MANAGEMENT" at KUSALAVA INTERNATIONAL LTD, Vijayawada, who attended from 24th JULY 2023 to 24th AUG 2023.

For KUSALAVA INTERNATIONAL LTD



R. Ravi Naga Babu
R.RAVI NAGA BABU
GM - FINANCE

www.kusalava.com

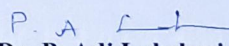
KUSALAVA INTERNATIONAL LTD., (CIN : U34300AP1992PLC014152 / PAN : AACCK1664K)
Corp. Office : # 40-2-16, 1st Floor, Chukkappallivari Street, Labbipet, Vijayawada - 520010, A.P., India, Tel : 0866 - 2471384 email : office@kusalava.com
Factory Address : # 1-31, Gollagudem, Nuzivedu Road, Adavinekkalam - 521212, Krishna Dist., AP., India Tel : +91 (0) 8656 220254 / 220282
: # Vuyyuru Road, Telaparolu - 521109, Krishna Dist., A.P.
: # Plot N 1, Phase III, VSEZ, Duvvada, VISAKHAPATNAM - 530040, A.P., India Tel : Ph +91 891 2574585 / 2708981
: # Plot No.10, Sector-2 IIE Pantnagar, Sidcul (Rudrapur)

Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0027	Maddela Sai Ajay Kumar	Mahindra & Mahindra Financial Services Pvt Ltd, Markapur Brach.	A Study on Cash Flow Management	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

Mahindra FINANCE

Mahindra & Mahindra financial
services ltd Mahindra towers, 4th floor,
Dr.G.M.Bhosale marg worthi
Mumbai - 400 018, India

Tel: +91 22 66526000

Fax: +91 22 24984170 / 24964171

Branch: Markapur

Ref : MMFSL/AUGUST 2023/MANAGER

Date : August 26, 2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr. Maddala Sai Ajay Kumar has successfully completed the project on
"the study on flow cash management", in Mahindra & Mahindra financial services
ltd, markapur with the help of our internal team for the period from 28-07-2023 to 26-08-
2023. we have found him to be dedicated and analytical bent of mind.

We wish him to success in all his future endeavors.

For MAHINDRA & MAHINDRA FINANCIAL SERVICES LTD

M. Kalyan.
AUTHORISED SIGNATORY




MMFSL branch address:

FIRST FLOOR, 6/86 UPSTAIRS, NAIDU STREET, NAIDU BAZAAR-, 897204, NEAR
DORNALA BUS STAND, 2854905115523316007, MARKAPUR, PRAKASAM, ANDHRA
PRADESH, 523316, 9490086984

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0028	Manda Hema Prathyusha	Aparna Enterprises Ltd Hyderabad	A Study on Assets And Liabilities	1


Dr. P. Adi Lakshmi
Professor & Head

11.12.21
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



APARNA ENTERPRISES LIMITED

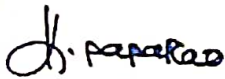
(An ISO 9001 : 2015 Company)

Date: 27.10.2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. M.Hema Prathyusha (Roll No: 22501E0028), a student of Prasad V.Potluri Siddhartha Institute of Technology, Vijayawada has worked with us under internship at Aparna Enterprises Limited, Hyderabad in "ASSETS & LIABILITIES". Duration of internship was from 01.08.2023 to 31.08.2023.

For Aparna Enterprises Limited,


K.PAPARAO

Sr. Manager-HR

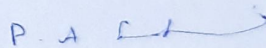


Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0029	Mandava Likhiteshnadh Chowdary	Vrkit Vision Pvt Ltd, Hyderabad	A Study on Selection With	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



Date: 05-09-2023

CERTIFICATE

This is to certify that Mr. Mandava Likhiteshnadh Chowdary, bearing Reg.No.22501E0029, Student of M.B.A. studying in Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, has undergone project work in our organization from 30-07-2023 to 30-08-2023 and submitted a report with title "A STUDY ON SELECTION with reference to VRKIT VISION INC PVT LTD".

For: VRKIT VISION PVT LTD

A handwritten signature in blue ink, appearing to read 'Suresh Reddy', is written over a horizontal line.

(Suresh Reddy)
Managing Director

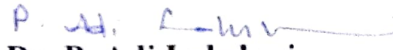


Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0030	Medabalimi Anu Priya	Tirumala Agency, Ongole	Quality of Work life at Tirumala Agency, Ongole	1


Dr. P. Adi Lakshmi
Professor & Head

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



TIRUMALA AGENCY

Plot No. 49, Wood Complex,
North By-Pass,
ONGOLE - 523 002.
Prakasam Dt. (A.P.)
Tol. & Fax : 08592 - 283189

30

Ref :

Date.....

Dt. 07.01.2024

To,

The HOD (MBA Department)

Prasad V Potluri Siddartha Institute of Technology,

Vijayawada,

Krishna District

SIR/ Madam,

We are informed you that we are permitted one of your
MBA student Ms. ANU PRIYA.M (Regd. No. 22501E0030) to do
Academic HR Project Work in our company on " QUALITY OF WORK LIFE
" During the period from 08-01-2024 to 09-02-2024.

For TIRUMALA AGENCY

For TIRUMALA AGENCY

P. Peashanther

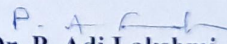
Authorised Signatory

General Manager

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0031	Meegada Lavanya	Amrutha Hospitals, Guntur	A Study on Patient Satisfaction towards Service Provided by Amrutha Hospitals, Guntur	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Dr. HEMANTH VUPPUTURI

MBBS (Gold Medalist)

MS, MCh. Neuro Surgery (CMC Vellore)

FRCS (England)

Fellowship in Complex and Endoscopic Spine Surgery (RCS England)

Fellowship in Neuro Oncology (Liverpool, UK)

Regd. No. 70980

AMRUTHA
HOSPITALS

డా॥ హేమంత్ ఉప్పటూరి

ఎంబీబీఎస్ (గోల్డ్ మెడలిస్ట్)

ఎంఎస్, ఎంసీఎచ్. న్యూరో సర్జరీ (సిఎంసి వెల్లూర్)

ఎఫ్ఆర్సిఎస్ (ఇంగ్లాండ్)

ఫెలోషిప్ ఇన్ కాంప్లెక్స్ & ఎండోస్కోపిక్ స్పైన్ సర్జరీ (ఆర్సిఎస్ ఇంగ్లాండ్)

ఫెలోషిప్ ఇన్ న్యూరో ఆంకాలజీ (లివర్పూల్, యూకె)

రి. నెం. 70980

Date: 31-10-2023

CERTIFICATE

This is to certify that Ms. Meegada Lavanya, bearing Reg. No.22501E0031, Student of M.B.A

Studying in Prasad V Potluri Siddhartha institute of technology, Vijayawada, has

Undergone project internship in our organization from 29-07-2023 to 29-08-2023 and

Submitted a report with a title "A Study on Patient Satisfaction towards service provided by Amrutha Hospital"

We wish the best of the luck for her future endeavors.

Amrutha Hospital

Name: Dr. Hemanth Vupputuri

Date: 31-10-2023

Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0032	Mirza Shayar Abbas	Sai Krupa Metal Industries, Vijayawada	A Study on Ratio Analysis	1

P. A. Lakshmi

Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

SAI KRUPA METAL INDUSTRIES

#54-7-47, Plot No.39, Phase-II, Backside of Saakshi New Paper, Autonagar
Vijayawada-520007, NTR District, Andhra Pradesh

GSTIN:37BBMPS7265R1ZD

Date: 26-08-2023

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. Mirza. Shayar Abbas bearing the Reg. No:22501E0032, student of M.B.A. from Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, Krishna District, has done his academic project on "A STUDY ON FINANCIAL PERFORMANCE OF SAI KRUPA METAL INDUSTRIES, VIJAYAWADA" through selected techniques during the period from 24-07-2023 to 24-08-2023.

During the tenure, the student was under my personal observation and was found up to the mark. His overall behaviour on his project at organization is good. We wish him good luck and prosperous future.

Authorized Signatory

S K. మజిల్స్

For Sai Krupa Metal Industries

Proprietor

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0033	Mohammad Abbas	NG Feeds Private Limited, Gudiwada Road, Arugolanu	A Study on Financial Statement Analysis	1

P. A. Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Date: 24-07-2023

To

Dr.K.Sivaji Babu
Principal
PVP Siddhartha Institute of Technology
Vijayawada.

Dear Sir,

Sub: Permission for Project Work-Reg.

Ref: Your letter.

With reference to your letter cited above, we would like to inform you that the permission for field training (Project Work) to the following your student has been granted for the period 30 days at our Factor. office at Arugolanu.

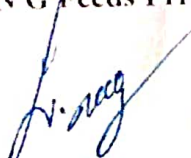
I.Mr.Md.Abbas

Reg.No.22501E0033

Thanking you,

Yours Truly,

For N G Feeds Private Limited,


Manager HR



NG FEEDS PRIVATED LIMITED

CIN : U05002AP2016PTC104455

Registered Office & Factory : 290, 291 & 292, Gudiwada Road, Arugolanu,
Krishna, AP-521106. Ph: 08676-288123, + 91 9121291989

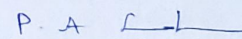
Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0034	Mohammed Abdul Raheem	Ro-One Information Technology and Digital Solutions Pvt. Ltd, Ongole	A Study on Impact of Digital Promotional Strategies towards Clients	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

TO WHOM SO EVER IT MAY CONCERN

INTERNSHIP CERTIFICATE

This is to state that **Mr. Mohammed Abdul Raheem. S/o Mr.Mohammad Abdul Saieer** has done to internship in our Organization at Ongole, Andhra Pradesh from 26/07/2023 to 26/08/2023.

As part of his/her internship he/she has learned Application Marketing Research. We have a way of working environment which ever employee must follow and make them self punctual in every aspect related to our work.

During his/her internship period he/she demonstrated his/her positive attitude with self-motivation to learn new skills.

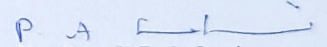
We wish him/her all the best for his/her upcoming career.

During Mohammed Abdul Raheem internship period he/she worked on the Quality Assurance team as a application Quality Assurance intern. In his/her area of work, Abdul Raheem showed Excellent work expertise and gave his/her 100% to perform as we wanted by following the company's standard protocol's and submitted his/her output no later than deadline's.

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0035	Muttam Venkanna Babu	Jasper Industries Pvt. Ltd- Vijayawada	A Study on Customer Satisfaction of Tata Cars	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



Date: 04-09-2023

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. **MUTTAM VENKANNA BABU**,
Regd.No: 22501E0035 doing MBA in **PRASAD V POTLURI**
SIDDHARTHA INSTITUTE OF TECHNOLOGY has done his
project work successfully in this organization on the topic of
“**CUSTOMER SATISFACTION**” this project work has been
done between **26-07-2023 to 26-08-2023**.

During this tenure with us, his character and conduct was
found Very good.

Thanking you,

For **JASPER INDUSTRIES PVT. LTD**


(M.K. VISHNU VARDHAN)
Branch Manager

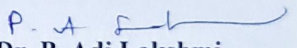
JASPER INDUSTRIES PVT LTD

D.NO. 54/15/5, Srinivasa Nagar, NH16, State Bank Colony,
Vijayawada, Andhra Pradesh 520008. Contact: 07045224665

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0036	Nagulla Mounika	Kwality Feeds Ltd Ramanapudi, Gudivada	A Study on Capital Budgeting	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Date of Issue: 15th November 2023

PROJECT COMPLETION CERTIFICATE

This is to certify that **Ngulla Mounika (2250110036)**, a student of **Prasad V. Potluri Siddhartha Institute of Technology**, pursuing **MBA (Finance & Marketing)**, has done her project work / internship entitled "**Capital Budgeting**" during **24th July 2023 to 22nd August 2023** in partial fulfillment for the award of the certificate in the degree mentioned above and this report is a bonafide account of the project work / internship carried out under our guidance. The student displayed analytical capability, an innovative approach to solving problems and achieved a good result.

We wish you all the best for all your future endeavors. This letter is issued based on your request.

♦♦♦♦♦

For Kwality Feeds Limited

M. H. Krishna
Authorised Signatory



Kwality Feeds Limited

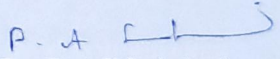
D.No: 3-57, Ramanapudi, Gudivada,
Krishna Dt., 521301, A.P., India.
Phone: +91 995 106 1111 | 2222
Email: mail@kwalityfeeds.com
CIN: U01222AP1993PLC015611



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0037	Padavala Rahul Kumar	Lipid Marketing LLP, Vijayawada	A Study on Consumer Perception towards Ayurvedic Products	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
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SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



Lipid Marketing LLP
LLP IN : AAP - 6894

+91 97048 20002

www.lipidmarketingllp.com

1523, AECS LAYOUT, BANGALORE - 560037

37

This is to certify that Mr. Padavala Rahul Kumar student of Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, studying MBA, bearing Regd no:22501E0037 has done his academic project work in our company from 24/07/2023 to 24/08/2023.

During his tenure his association with us is sincere and hard working and his conduct is found satisfactory.

For Lipid Marketing LLP

P. N. S. 045
Partner

REGIONAL OFFICE FOR AP & TS

29-5-7, Ground floor 3-2, Rajani Enclave, Vishnuvardhan Street, Suryarao pet, Vijayawada - 520002

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0038	Palla Raju	Tapasya Motors, Gudivada	A Study on Sales Strategy of Royal Enfield	1

P. A. Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

TAPASYA MOTORS

ROYAL ENFIELD

To

Date : 08-02-2024

The Head of the Department,
Prasad V Potluri Siddhartha Institute of Technology,
Vijayawada,
Krishna District,

Dear Madam / Sir

Sub : MBA Project Work Completion.

With reference to the above, Mr. PALLA RAJU (Regd.No.22501E0038) was completed his MBA-MARKETING Project work for – “ SALES STRATEGY” at our premises, under the guidance of our Manager. During the period from 08-01-2024 to 08-02-2024.

With Regards.



TAPASYA MOTORS

1/618, Pamarru Road, Auto Nagar, Gudivada - 521 301, , Krishna Dt., A.P.
Cell : 9333342222, 7288884463 e-mail : tapasyamotors.re@gmail.com

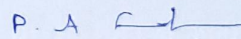
Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0039	Pallagani Subhani	Bharat Heavy Electricals Limited Hyderabad	A Study on Portfolio Evaluation And Investment Decision	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOG-
KANURU, VIJAYAWADA-520 007

39
भारत हेवी इलेक्ट्रिकल्स लिमिटेड
रामचंद्रापुरम, हैदराबाद
मानव संसाधन विकास केंद्र



BHARAT HEAVY ELECTRICALS LIMITED
RAMACHANDRAPURAM, HYDERABAD-502032
Human Resource Development Centre



Reg No: 23MBAD6377

Date: 22.08.2023

PROJECT TRAINING CERTIFICATE

This is to certify that Mr./Ms./Mrs. PALLAGANI SUBHANI

with college id no: 92501E0039 studying in PRASAD .V. POTLURI

SIDDHARTHA INSTITUTE OF TECHNOLOGY

pursuing M.B.A in FINANCE

discipline had undergone project training from 24/07/2023 to 22/08/2023. The title of the project training as per our records is

A STUDY ON PORTFOLIO EVALUATION AND INVESTMENT
DECISION WITH REFERENCE TO BHARAT HEAVY
ELECTRICALS LIMITED


Project training in-charge

02/08/2023
02/08/2023
02/08/2023

Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0040	Pamarthi Sony	Innovia Motors LLP	A Study on Customer Preferences And Customer Satisfaction Towards Vespa And Aprilia	1

P. A. Lakshmi

Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



INNOVIA MOTORS LLP

GSTIN : 37AAHF18461Q1ZI

"Gopala Krishna Bhavan", D.No. : 64-9-1, Beside Eenadu Office
M.G.Road, Patamata, Vijayawada-10. Ph: 89094 58888, 72989 96666

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. PAMARTHI SONY (Regd.No: 22501E0040), MBA student of Prasad V Potluri Siddhartha Institute of Technology, Vijayawada who was permitted to undergo project training on "Customer Preference and Customer Satisfaction towards Vespa scooters and Aprilia bikes" in our organisation had completed the project from 08-01-2024 to 08-02-2024.

For INNOVIA MOTORS LLP

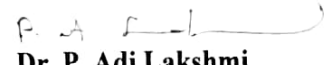
For INNOVIA MOTORS.LLP


Managing Partner
Authorised Signatory.



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0041	Pathakota. Sai Teja	G.S. Alloy Castings Private Limited, Vijayawada	A Study on Financial Modelling and Valuation Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



G.S. ALLOY CASTINGS PRIVATE LIMITED

An ISO 9001 : 2015 Company



(0866) 2852772, 2972772
gsalloy2013@gmail.com
gsr@gsalloycastings.com

41

Date: 25-08-2023

CERTIFICATE

This is to certify that **Mr. Pathakota Sai Teja**, bearing **Reg.No.22501E0041**, Student of M.B.A. studying in **Prasad V Potluri Siddhartha Institute of Technology, Vijayawada**, has undergone project work in our organization from **24-07-2023 to 24-08-2023** and submitted a report with title **"A STUDY ON FINANCIAL MODELLING AND VALUATION ANALYSIS WITH REFERENCE TO G.S.ALLOY CASTINGS PRIVATE LIMITED, VIJAYAWADA"**.

We wish the best of luck for his future endeavours.

For **G.S.ALLOY CASTINGS PRIVATE LIMITED**

G. prasada Rao

(Ghanta Prasada Rao)

Managing Director



Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0042	Pedasanaganti Yashwanth Kumar	GD Sangam Dairy, Vadlamudi	A Study on Funds Flow Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



SANGAM MILK PRODUCER COMPANY LIMITED
AN ISO 22000 : 2018 CERTIFIED DAIRY

CERTIFICATE

Date.04.09.2023

This is to certify that **Mr. PEDASANAGANTI YASHWANTH KUMAR** Roll no. **22501E0042** MBA Student of **Prasad V Potluri Siddhartha Institute of Technology Vijayawada** has successfully completed his academic project work during the period from **26-07-2023 to 26-08-2023** in the area of **FINANCE** on the topic of **"A STUDY ON FUNDS FLOW"** in Sangam Dairy, Vadlamudi.

for Sangam Milk Producer Company Limited

Balaji

Balaji Parvataneni
Manager Personnel



Registered Office

Sangam Dairy, Vadlamudi, S. Jagarlamudi, Guntur – 522213. Andhra Pradesh, India

Ph: 0863-2025555, 2027777 | www.sangamdairy.com | info@sangamdairy.com | CIN: U15122AP2013PTC088443

Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0043	Peddasingu Pravalika	Bhagiradha Chemicals & Industries Limited Ongole	A Study on Working Capital Management	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOG.
KANURU, VIJAYAWADA-520 007.



Bhagiradha Chemicals & Industries Limited.

Yerajarla Road,
Cheruvukommupalem - 523 272
Ongole Mandal,
Prakasam Dist., A.P.
Tel. : 08592-286677, +91-9247003114
Fax : 08592-231412

BCIL/HR/Internship/2023-24/

Date: 26.08.2023

TO WHOM SO EVER IT MAY CONCERN

Ms. Peddasingu Pravalika, D/o. Sri. Akkeswararao a student of MBA course with Registration Number 22501E0043 in PRASAD.V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, KANURU, VIJAYAWADA has approached us with a letter dt.19.07.2023 from the College to do INTERNSHIP at our Organization from 24.07.2023 to 23.08.2023.

Hence, certified that she has successfully completed her INTERNSHIP with title "The study of working capital management" in our Organization from 24.07.2023 to 23.08.2023 to fulfill the part and parcel of the course.

During the tenure of the Internship her character and conduct is found satisfactory.

We wish her bright future ahead.

for Bhagiradha Chemicals and Industries Limited

K.Hari Babu
Factory Manager



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0044	Polana Madhav Chandu	Digital Shout , Hyderabad	A Study on Impact of Digital Marketing Strategies on Performance of SMEs	1


Dr. P. Adi Lakshmi
Professor & Head

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

Date: 25/08/2023

CERTIFICATE

This certifies that **Mr. Polana Madhav Chandu**, with Registration No. 22501E0044, pursuing an M.B.A. from Prasad V. Potluri Siddhartha Institute of Technology, Vijayawada, successfully completed his project work in our organization from July 24th, 2023, to August 24th, 2023. The dissertation submitted by him, titled "A Study on impacts of digital marketing strategies on performance of SMEs, with reference to services provided by Digital Shout" explored the role of Digital Shout, Hyderabad.

Throughout this tenure, Mr. Polana Madhav Chandu exhibited exceptional dedication and sincerity, reflecting his hardworking nature.

For Kantipudi Digital Services Private Limited



Director


KANTIPUDI SAI NAVEEN

Managing Director

Kantipudi Digital Services Private Limited

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0045	Sagili Karthik Reddy	Kotak Securities Ltd, Vijayawada	A Study on Performance Evaluation of Initial Public Offerings	1


Dr. P. Adi Lakshmi
Professor & Head

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



115
MAIN ROAD
Mahatma Gandhi Road
LABBBIPET Branch
DISTT. Krishna
ANDHRA PRADESH-520015
PHONE-9440355330

Date:24/08/2023

This is to certify that Mr. Sagili Karthik Reddy student of Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, Krishna District, studying MBA.bearing REGD NO :22501E0045 has done his Academic project work in our bank from 24/07/2023 to 24/8/2023.

During his tenure his association with us is sincere and hard working and his conduct is found satisfactory.

A handwritten signature in blue ink, appearing to read 'Sagili Karthik Reddy', is written over a horizontal line.

AUTHORIZED SIGNATURE

Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0046	S Kumar Venkata Naveen	Nifty Labs Pvt., Ltd., Kondapalli.	A Study on Cash Flow Management	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

TO WHOMSOEVER IT MAY CONCERN


This is certify that **Mr . SAMEERUPETA KUMAR VENKATA NAVEEN S/O** Ratnamachari, **Roll.No 22501E0046**.A student of (PRASAD V. POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY). He has completed his Internship Work in our company during the period of 08-01-2024 to 08-02-2024.

During his Internship Work here, He was sincere and hard working.

We wish him all success in future endeavors.

Thanking you,

For Nifty Labs Pvt Ltd


B. Krishna Reddy



Plant Director

Reg. Off : 203, Satya Sai Residency, Plot No. 7-1-54/1,
Beside MCH Park, Dharam Karan Road, Ameerpet,
Hyderabad - 500 016, Telangana, India.

Tel.: +91-40-6646 4099/4199,
E-mail : info@niftylabs.com, Website : www.niftylabs.com
CIN No. : U24239TG2005PTC045637

Works : Plot Nos. 50-A,B, G&H, 64-A,B, C&D, 65-A,B, C&D,
66-A&B, 67-A&B, IDA Kondapally, Ibrahimpattanam Mandal,
NTR Dist, Andhra Pradesh-Pin : 521 228., India,
Tel.: +91-866-2971118, 9866154070
E-mail : info@niftylabs.com, Website : www.niftylabs.com
GSTIN: 37AACCN0645D1ZT

Knowledge Drives Quality



Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0047	Seelam Sreelakshmi	Transmission Corporation of Andhra Pradesh Limited (TRANSCO), Vijayawada	A Study on Financial Statement Analysis	1



Dr. P. Adi Lakshmi

Professor & Head

HEAD

Department of Business Administration

PRASAD V.POTLURI

SIDDHARTHA INSTITUTE OF TECHNOLOGY

KANURU, VIJAYAWADA-520 007.




TRANSMISSION CORPORATION OF ANDHRA PRADESH LIMITED
VIDYUT SOUDHA :: VIJAYAWADA
CIN: U31909AP1998SGC107226 Website address: www.aptransco.gov.in

PROJECT INTERNSHIP CERTIFICATE

This is to certify that **Ms.Seelam Sreelakshmi**, II year MBA student of Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, undertook an internship on **Financial Statement Analysis at Transmission Corporation of Andhra Pradesh Limited** from 24-07-2023 to 20-08-2023.

Her performance during the period of internship was **“Satisfactory.”**


Senior Accounts Officer
(Budget)

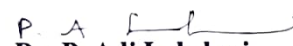
Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0048	Segalla Sudheer	Union Bank of India, Vuyyuru	A Study on Risk Management And Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



VUYYURU BRANCH

Main Road, Opp Venkateshwara Theatre - 521165, Ph: 08672-236721

E-mail: ubin0806111@unionbankofindia.bank

Date : 30.08.2023

TO WHOMEVER IT MAY CONCERN

This is to certify that **Mr. S.Sudheer** , Student of PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, Vijayawada, Krishna dist, Studying M.B.A; bearing Regd. No 22501E0048 has done his academic project -work (Internship) in our Vuyyuru Bank branch from 24/07/2023 to 24/08/2023 under the title of "A Study On Risk management and analysis(Finance) with reference to union bank of India; vuyyuru (Ap);

This certificate is issued only for having undergone internship during the above period. During the tenure with us, we found Mr.Sudheer sincere and result oriented.

We wish him the very best for all future endeavours. This letter is issued on specific request of borrower without any risk and responsibility on us.

For Union Bank of India

[Signature]
30/08/2023.

Branch Manager




Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0049	Shaik Abdul Rahim	Jocil Ltd, Dokiparu, Guntur.	A Study on Financial Statement Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

Jocil Limited*An ISO 9001:2015 Certified Company*

✉ Box 216, Arundelpet P.O., Guntur-522 002, Andhra Pradesh, India
 Ph: 0863-2290190 • Fax: 0863-2290090 • Email: jocil@jocil.net • Web: www.jocil.in



Jocil/Adm/182/23/ 1037

September 1, 2023

Project Work Completion Certificate

1. Name : Shaik Abdul Rahim [22501E0049]
2. Name and Address of the Institution : P.V.P. Siddhartha Institute of Technology,
Vijayawada, Krishna Dist.
3. Subject & Field of Study : MBA (Finance)
4. Period of Training : 27-07-2023 to 26-08-2023
5. Area of Training : Finance department
6. Project Report Title : A Study on 'Financial Statements Analysis'
with reference to Jocil Limited, Dokiparru.
7. Performance : Satisfactory

Managing Director

To

Head of the Department,
 P.V.P. Siddhartha Institute of Technology,
 Vijayawada, Krishna Dist.

A Subsidiary of The Andhra Sugars Limited

Factory & Regd. Office: DOKIPARRU, GUNTUR-522 438, AP
 CIN : L28990AP1978PLC002260 • GSTIN : 37AACJ5606L1ZF

Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0050	Shaik Shaheena	Andhra Pradesh Power Generation Corporation Limited, (APGENCO)Vijayawada	A Study on Debtor Management	1

P. A. Lakshmi

Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



50

ANDHRA PRADESH POWER GENERATION CORPORATION LIMITED

(Govt. of A.P. Undertaking)

VIDYUT SOUDHA, GUNADALA, VIJAYAWADA - 520 004, A.P. INDIA.


DATE OF ISSUE: 29TH DECEMBER 2023

PROJECT COMPLETION CERTIFICATE

This is to certify that **Shaik Shaheena** (22501E0050), a student of Prasad V. Potluri Siddhartha Institute of Technology, pursuing MBA (Finance & Marketing), has done her project work/ internship entitled “**Debtor Management**” during **24th July 2023 to 24th August 2023** in partial fulfilment for the award of the certificate in the degree mentioned above this report in a bonafide account of the project work/ internship carried out under our guidance. The student displayed analytical capability, an innovative approach to solving problems and achieve a good result.

We wish you all the best for all your future endeavours.

APGENCO


29.12.2023
Authorised Signature

General Manager (Accounts)
APGENCO, Vidyut Soudha,
Gunadala, VIJAYAWADA-520 004.

Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0052	Shama	Janata Garage, Guntur	A Study on Cash Flow Statement Analysis	1



Dr. P. Adi Lakshmi

Professor & Head

HEAD

Department of Business Administration

PRASAD V. POTLURI

SIDDHARTHA INSTITUTE OF TECHNOLOGY

KANURU, VIJAYAWADA-520 007

Date: - 08 - 02 - 2024

Ref. No: - JGRD/GA/SPC/052

TO WHOM SO EVER IT MAY CONCERN

This is to Certify that Ms. **SHAMA** , ID No. **22501E0052** Student of Master of Business Administrationin (**MBA**) in **Prasad V. Potluri Siddhartha Institute of Technology** , Autonomous (Approved by AICTE, New Delhi & Affiliated to JNTU, Kakinada) , Vijayawada. She has successfully completed her project work entitled “ **Cash flow Statement Analysis** ”in our organization from 08 – 01 – 2024 to 08 – 02 – 2024.

She gave importance to work above anything else, and she proved herself as a punctual staff working efficiently under the workload. I am proud of working with her and hopeful for her better future.

We wish her all the best.



JANATHA GARAGE

M. L. M. R. R.



#143, Chandra Petrol pump Opp. p.
Tadikonda, K. Road,
Guntur - 522208, Andhra Pradesh


Mob: 9892157261, 9052112111
E mail: info@janathagarage.edu.in, janathagarage@gmail.com
website: www.janathagarage.edu.in, janathagarage.com



SAVE TREES

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0053	Silveru Harika	Hero Showroom, Kanuru, Vijayawada	A Study on Customer Buying Behavior Towards Two- Wheeler	1


Dr. P. Adi Lakshmi
Professor & Head
HEAD
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

53

November 7, 2023

TO WHOM SO EVER IT MAY CONCERN

This is to certify that **Ms.Siliveru Harika** bearing Regn.No.**22501E0053** Student of MBA studying in **Prasad V. Potluri Siddhartha Institute of Technology**, Vijayawada – 520 007 has undergone Project work in our Organization from **25/07/2023 to 24/08/2023** and submitted a report with Title of **A Study on Customer Buying Behaviour** towards two Wheeler in Sai Swarna Motors – Hero Range of two Wheelers, Kanuru, Vijayawada Rural.

Thanking you,

Yours Truly,

for **SAI SWARNIKA MOTORS**



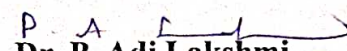
(Authorized signatory)

Group HR Manager – Corporate



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0054	Sodisetti Manasa	EGS Info Tech Pvt., Ltd., Vizag	A Study on Effectiveness of Digital Marketing Strategies To Promote It Products	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



25-09-2023

CERTIFICATE

This is to certify that **Ms. Sodisetti Manasa**, bearing **Reg. No. 22501E0054**, Student of M.B.A.
Studying in **Prasad V Potluri Siddhartha institute of technology, Vijayawada**, has undergone project
internship in our organization from **29-07-2023 to 29-08-2023** and submitted a report with a title "**A
Study on Effectiveness of Digital Marketing Strategies to Promote IT Products with Reference to
Excel Global Solutions pvt Ltd**".

We wish the best of the luck for her future endeavors

EGS Info-Tech Pvt Ltd

Name: **V. Gopichand** – Manager HR

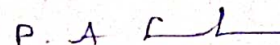
Date: **25-09-2023**

EGS Info-Tech Private Limited
Unit # 29, SDF -1, VSEZ, Duvvada, Visakhapatnam, India – 530049
Phone: 91-891-2512587 | www.excelglobalsolution.com


Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0055	Tadimalla Hitendra	Indian Bank, Vuyyuru	A Study on Financial Statement Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

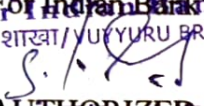
HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

 इंडियन बैंक Indian Bank  इलाहाबाद ALLAHABAD	<p>मेन रोड Main Road लक्ष्मी टाकिज सेंटर LAKSHMI TALKIES CENTRE वुय्युरु शाखा VUYURU Branch जिला : कृष्णा Distt. Krishna आंध्र प्रदेश Andhra Pradesh - 521165 दूरभाष Phone : 08676-233272 ईमेल Email:- vuyyuru@indianbank.co.in</p>
---	---

Date: 24/08/2023

This is to certify that Mr. Tadimalla Hitendra student of Prasad V potluri Siddhartha Institute of Technology, Vijayawada, krishna district, studying MBA, bearing Regd no : 22501E0055 has done his academic project work in our bank from 24/07/2023 to 24/08/2023.

During his tenure his association with us is sincere and hard working and his conduct is found satisfactory.

कते इंडियन बैंक
For Indian Bank
उय्युरु शाखा / VUYURU BRANCH

शायक प्रबोध Reddy
AUTHORIZED SIGNATURE



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0056	Talluri Mohan Krishna	CCL Products (India) Limited, Duggirala	A Study on Funds Flow Statement	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.


CCL PRODUCTS (INDIA) LIMITED

Registered Office & Factory :

Duggirala, Guntur Dist. - 522330, A.P., India

Phone : +91-8644-277294, Fax: 8644-277295

E-mail : info@cclproducts.com Website : www.cclproducts.com

CCL/HRD/Training
Date: 29-08-2023
TO WHOM SO EVER IT MAY CONCERN

This is to certify that the FINANCE project titled "A STUDY ON FUNDS FLOW STATEMENT" has been successful completed by **Mr. TALLURI MOHAN KRISHNA** (Reg. No: 22501E0056) studying Master of Business Administration in **PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY**, Vijayawada, Krishna Dist. His work from **24-07-2023 to 24-08-2023** was satisfactory.


For CCL Products (India) Limited

K. Srinivasa Rao
 Manager - Personnel



Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0057	Thiyyagura Hema Bindu	K.C.P Sugar and Industries Corporation Ltd, Vuyyuru	A Study on Cash Flow Management.	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



K.C.P. SUGAR AND INDUSTRIES CORPORATION LTD.



An ISO 9001:2015, 14001:2015 & 45001:2018, FSSC 22000 Certified Company
Main Road, Vuyyuru - 521 165, Krishna District, Andhra Pradesh.
☎ : 08676-232001/02, Fax : 08676-232640, E-mail : kcpyr@kcpangar.com

Ref: HR&S/Proj/23

Date: 31st August 2023

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Ms. T.Hema Bindu (Regd. No: 22501E0057), M.B.A student of Prasad V.Potluri Siddhartha Institute of Technology, Kanuru, Vijayawada who was permitted to undergo Project training on "CASH FLOW MANAGEMENT" in our organization had completed the same from 24-07-2023 to 31-08-2023.

For K C P Sugar and Industries
Corporation Limited

Y. Sita Ram Das
UNIT HEAD



❖ Leading Manufacturers of Premium Grade Sugars, Rectified Spirit, Anhydrous Alcohol, ENA, CO₂, Bio-fertilizers, Bio-compost, Mycorrhiza Inoculum and Calcium Lactate. **CIN : L15421TN1995PLC033198**

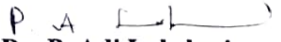
Registered Office : Ramakrishna Buildings, 239, Anna Salai, Chennai - 600 006. www.kcpsugar.com

Ph : 044 - 2855 5171 to 5176, 2852 5181, Fax : 044 - 2854 6617, E-mail : general@kcpsugar.com

Factories at : Sugar, Distillery, CO₂, Bio-Fertilizer and Calcium Lactate Units at Vuyyuru - 521 165, Krishna District, Andhra Pradesh
: Sugar Factory Lakshmipuram - 521 131, Krishna District, A.P. Ph : 08671-222046 and 222426 Fax : 08671-222640.

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0058	Uppalapati Sohith	Coastal Local Area Bank, Mopedevi.	A Study on Incentives	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



COASTAL BANK

Coastal Local Area Bank Ltd

Email: mopidevi@coastalareabank.com, Ph.No: 08671257117

BRANCH CODE: 25

Date: 31-08-2023

CERTIFICATE

This is to certify that **Mr. Uppalapati Sohith**, bearing **Reg.No.22501E0058**, Student of M.B.A. studying in **Prasad V Potluri Siddhartha Institute of Technology, Vijayawada**, has undergone project work in our organization from **30-07-2023 to 30-08-2023** and submitted a report with title **"A STUDY ON INCENTIVES with reference to COASTAL LOCAL AREA BANK LTD"**.

For COASTAL LOCAL AREA BANK LTD

Manager



Door.No: 1-81-1, OPP PANCHAYAT OFFICE, MOPIDEVI, ANDHRAPRADESH 521125

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0059	Vathumilli Likhitha	Profit Shoe Company Pvt. Limited, Vijayawada	A Study on Factors Influencing Consumer Buying Behavior	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.



REF. NO:PSC/PROJECT STUDY/23-24/

DT:09.09.2023.

TO WHOMSOEVER IT MAY CONCERN

THIS IS TO CERTIFY THAT KUMARI VATHUMILLI LIKHITHA, (REGD NO: 22501 E0059) M.B.A. STUDENT OF P.V.P SIDDHARTHA INSTITUTE OF TECHNOLOGY, KANOOR, VIJAYAWADA, WHO WAS PERMITTED TO UNDERGO PROJECT TRAINING ON "FACTORS INFLUENCING CONSUMER BUYING BEHAVIOUR." IN OUR ORGANIZATION HAS COMPLETED THE SAME FROM 27.07.2023 TO 26.08.2023.

For PROFIT SHOE COMPANY (P) LIITED.

For PROFIT SHOE COMPANY (P) LTD.

Authorised Signatory.



**PROFIT SHOE COMPANY
PRIVATE LIMITED**

ANDHRARATNA ROAD, HANUMANPET,
VIJAYAWADA - 520 003.

© : 2574798, 2574799, FAX: 0866-2571526

E-mail : profitshoe@hotmail.com,

Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0060	Veeranki Gopi Nadh	Union Bank of India, Vijayawada	A Study on Financial Statement Analysis	1

P. A. Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007

Plot No. 14, Block No.86100feet road,Autonagar,UMFB BranchVijayawada-520007

Ph: 0866-2555157, email id: ubin0553131@unionbankofindia.Bank

262256

To whom so ever it concerns

This is to certify that Mr. Veeranki Gopinadh Student of Prasad V Potluri Siddhartha Institute of Technology, Vijayawada Krishna District , Studying MBA , bearing Regd No 22501E0090 Has done his academic project work in our bank from 24/07/2023 to 24/08/2023

During his tenure his association with us is sincere and hardworking and his conduct is found satisfactory.

This letter is given on specific request from student




For Union bank of India

Authorized Signature

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0061	Vemulapalli Sai Sree	SLN Engineering Works, Vijayawada	A Study on Financial Performance Analysis	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



S. L. N. Engineering works

Plot No. 103, Block No. 8, 2nd Cross, 3rd Road, Jawahar Autonagar, VIJAYAWADA-520 007

Date: 5th September, 2023

CERTIFICATE

This is to certify that Ms. Vemulapalli Saisree with Regd. No: 22501E0061, doing MBA in "PRASAD V. POTLURI SIDDHARTHA INSTITUTION OF TECHNOLOGY" has done her project work successfully in this organization on the topic "FINANCIAL PERFORMANCE ANALYSIS".

This project work has been done between 24th July 2023 to 23rd August 2023. During this tenure with us, her character and conduct was found very good.

Thanking you.

For SLN Engineering Works



Matta. Srinivasa Rao

Proprietor

SLN Engineering Works

For S.L.N Engineering Works
Proprietor

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0062	Viswanadham Komal	Sai Krupa Metal Industries, Vijayawada	A Study on Employee Welfare Facilities	1

P. A. Lakshmi
Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

Cell: 9392131515, 9959942651

SAI KRUPA METAL INDUSTRIES

#54-7-47, Plot No.39, Phase-II, Backside of Saakshi News Paper, Autonagar

Vijayawada-520007, NTR District, Andhra Pradesh

GSTIN:37BBMPS7265R1ZD

Dt. 09-02-2024

TO WHOM SOEVER IT MAY CONCERN

This is certify that **Mr. VISWANADHAM KOMAL** (Regd. No. 22501E0062) M.B.A, student of PRASAD V POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, Vijayawada, Krishna District, has successfully completed his project work entitled “**EMPLOYEE WELFARE FACILITIES**” in our organization from **08-01-2024 to 08-02-2024**.

During the period of his project work he was found sincere, regular and hard working.

Thanking You

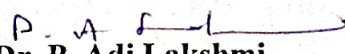
Your Sincerely

For Sai Krupa Metal Industries
S/K. Srinivas
Proprietor

SAI KRUPA METAL INDUSTRIES
Kata Road Lost, Phase III
Plot No. 39, Autonagar
VIJAYAWADA-520 007

Department of Business Administration
PVP Siddhartha Institute of Technology
Kanuru, Vijayawada – 07
Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0063	Yaddanapudi Anil Kumar	The Krishna District Milk Producers Mutually Aided Co-Op Union Ltd , Vijayawada	A Study on Customer Satisfaction	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOG-
KANURU, VIJAYAWADA-520 007,



The Krishna District Milk Producers' Mutually Aided Co-op Union Ltd.,
(Regd.No.2001/355)

TO WHOM SO EVER IT MAY CONCERN

CERTIFICATE

This is to certify that **MR. YADDANAPUDI ANIL KUMAR**, (Reg. No: 22501E0063) 1st year student of MBA, studying at PRASAD V. POTLURI SIDDHARTHA INSTITUTE OF TECHNOLOGY, KANURU, VIJAYAWADA has completed his project work on "CUTOMER SATISFACTION" in Krishna District Milk Producer's Mutually Aided CO.OP Union Limited, "VIJAYA DAIRY" Vijayawada has attended the internship training from 01-08-2023 to 30-08-2023 as per the guide lines of the Marketing department.

Place: - Vijayawada.

Date: 17-02-2024.



[Signature]
Deputy General Manager - Sales
THE K.D.M.P.M.A.C.U. LTD.
MILK PRODUCTS FACTORY
VIJAYAWADA



MILK PRODUCTS FACTORY, CHITTINAGAR,
VIJAYAWADA - 520009, Andhra Pradesh - India.
Ph: 0866 -2518461 - 67. Fax: 0866-2514817
E-mail: kmuvja@gmail.com



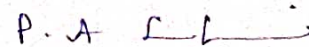
Department of Business Administration

PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0064	Yarramreddy Bhargavi	Gocinq, Hyderabad	A Study on Recruitment and Selection Practices	1


Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

Date: 24 August 2023

To
The Principal,
Department of Business Administration,
Prasad V. Potluri Siddhartha Institute of Technology
Kanuru - 521002

INTERNSHIP CERTIFICATE

Dear Madam/Sir,

This is to certify that **Ms. YarramReddy Bhargavi**, MBA, 2nd Year - Reg no. 22501E0064 has successfully completed her internship assignment at our GoCinQ Trainings Pvt Ltd., Hyderabad in the HR Department - The topic of internship is "Recruitment and Selection practices"(Employee ID - 45993).

Her internship period is from 24th July, 2023 to 24 August, 2023.

During her employment period with us, she has undertaken various projects with utmost satisfaction. She is sincere, hardworking and punctual in delivering her tasks on time.


We wish her good luck for her future endeavours.

For GoCinQ Trainings Pvt Ltd.

With Regards

BhavanaPratima
Manager Operation
GoCinQ Trainings Pvt Ltd

This is a computer-generated offer and does not require any signature



Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0065	Yarramsetti Aparna Lakshmi	Winstreet Industries, Vijayawada.	A Study on Customer Satisfaction	1

Dr. P. Adi Lakshmi
Professor & Head

HEAD

Department of Business Administration
PRASAD V. POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007



WINSTREET INDUSTRIES

#59A-9-4, Plot No. 62, 3rd Road, Teachers Colony,
Vijayawada - 520 008. Tel : 0866-2472258, Fax : 0866-2474537
Factory : Survey No. 209/1, 37th K.M. Stone, N.H.-5, (Vijayawada-Eluru Road)
Kodurupadu Village, Krishna District - 521 110.
E-mail : winstreetindustries@gmail.com
GSTIN No. : 37ACCPV7602D2ZM

Date: 10-02-2024

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Ms. Yarramsetti Aparna Lakshmi, bearing **Reg.No.22501E0065**, Student of M.B.A. studying in **Prasad V Potluri Siddhartha Institute of Technology, Vijayawada, Krishna District** has done her academic project on “**A STUDY ON CUSTOMER SATISFACTION**” at Winstreet Industries, Vijayawada. During the period from **08-01-2024 to 08-02-2024**.

During this tenure the student was under my personal observation and was found upto mark. Her overall behaviour on her project at organisation is good. We wish her good luck and prosperous future.

For **WINSTREET INDUSTRIES**

M. praveen Kumar

Authorized Signature




Department of Business Administration
PVP Siddhartha Institute of Technology

Kanuru, Vijayawada – 07

Industrial Project / internship

Sl. No.	Roll No.	Name of the student	Name of the company	Title of the projects	Number of students
1	22501E0066	Yarravarapu Keerthana	Canara Bank, Nagarjuna Nagar Branch, Vijayawada	A Study on Funds Flow Statement Analysis	1

P. A. 
Dr. P. Adi Lakshmi
Professor & Head

HEAD
Department of Business Administration
PRASAD V.POTLURI
SIDDHARTHA INSTITUTE OF TECHNOLOGY
KANURU, VIJAYAWADA-520 007.

Ref no:1/2023

Nagarjuna Nagar

Vijayawada

CERTIFICATE

This Certificate Is Awarded To

Kum.Yarravarapu Keerthana

Roll No:22501E0066, II Year MBA,

Student of The Prasad V Potluri Siddhartha Institute of Technology,
Vijayawada

For Completing Internship Successfully On The Topic

**“Funds Flow Statement Analysis in
Canara Bank”**

FOR A PERIOD OF 30 DAYS

कृते केनरा बैंक For CANARA BANK

अधिकारी / प्रबन्धक / OFFICER - MANAGER
नागार्जुना नगर शाखा, विजयवाडा-8
NAGARJUNA NAGAR Br, VIJAYAWADA-8